

ROUNDSTONE CASE STUDY

Prescription for Savings: How One Company Preserved Benefits Without Paying More

OVERVIEW

Bogart, a national security services company supporting the U.S. intelligence community, has long prioritized employee well-being—covering 95% of healthcare premiums for its workforce. But when the company was hit with a 45% increase in healthcare costs, leadership faced a difficult challenge: how to maintain a generous benefits package while regaining control over rising healthcare expenses.

THE SOLUTION

Bogart implemented the Roundstone captive to gain greater transparency and control over their healthcare plan for 133 enrolled members. As part of their strategy, they partnered with ServeYouRx as their pharmacy benefit manager (PBM), which unlocked a variety of benefits, including:

- + Immediate access to advanced cost containment solutions
- + Early implementation of SHARx, a specialty drug overlay program, to reduce high-cost prescription spend
- + The ability to deliver high quality employee benefits and manage plan costs
- + Seamless coordination across partners to procure biosimilar formulations for prescriptions on or off the plan

Within the first year of implementing their new strategy, Bogart achieved significant cost savings while maintaining their commitment to employees. By combining innovative pharmacy strategies with the flexibility of a self-funded captive, Bogart transformed a challenging cost trajectory into a more sustainable and controlled healthcare plan.



Sourcing solution for high-cost prescription drugs

KEY CHALLENGES



45% increase in healthcare costs



Desire to maintain robust benefits package



Need for a sustainable long-term cost strategy

THE RESULTS

\$540,000+

Savings in year one through pharmacy optimization

0%

Increase in costs for employees

Request a proposal and free benchmark review today to learn more.

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