

• LIVE WEBINAR

# **Beyond the Self-Funding Basics:**Owning Outcomes with the Right TPA





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### **Your Funding Options**

#### **Fully-Insured**

100% Fixed Costs

The insurance carrier keeps all the profits with zero reporting back to employers

Traditional model

#### **Level-Funding**

~60% Fixed Costs

The employer assumes claims volatility and the insurance company keeps some of the profits.

In other words...dipping your toe in

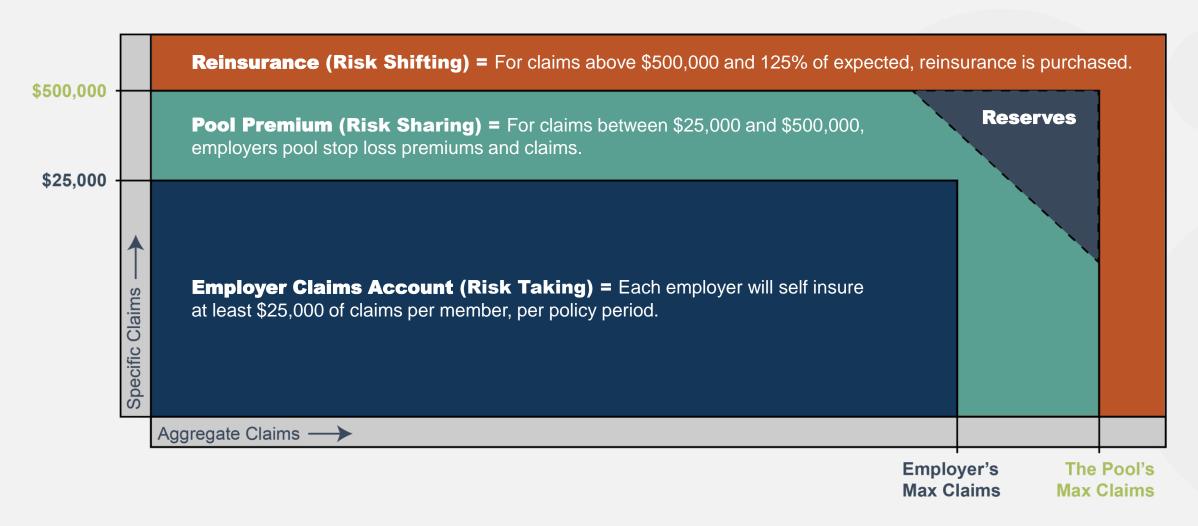
#### **Self-Funding**

~40% Fixed Costs

The employer pays medical claims and buys stop loss insurance to protect against high-cost claims.

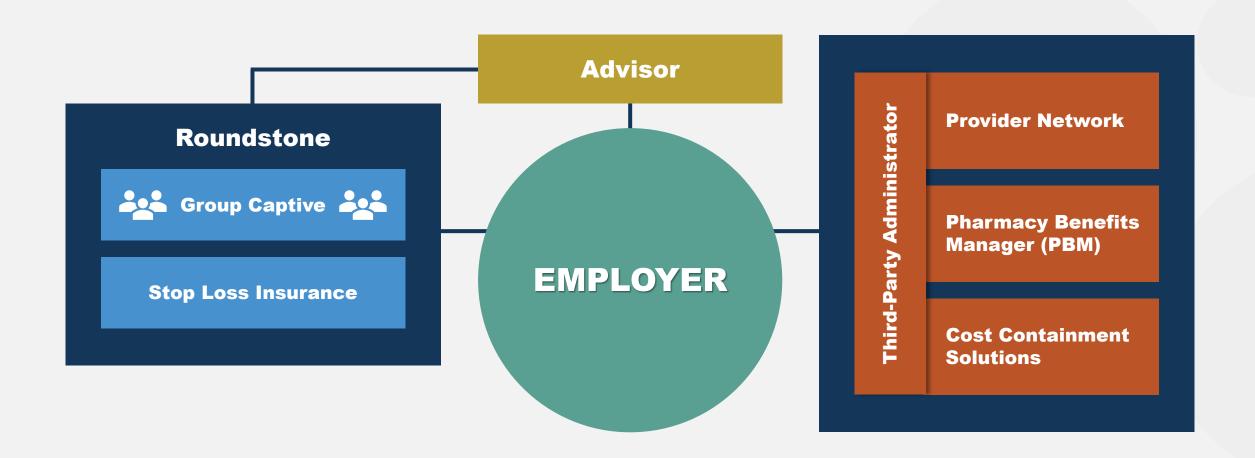
In other words... you're on an island

### **How the Captive Works**



# What aspect of your health plan causes the most confusion?

### **Key Players in Your Self-Funded Plan**



### **TPA Pillars** of Success

A Strong TPA relationship is foundational to a successful plan



Timeliness



Quality



Onboarding



Flexibility



**Data Driven Decision Making** 



Improved Employee Experience and Member Satisfaction



**Risk Mitigation** 

# How confident are you in your current TPA relationship?

## Q&A

# Which topic are you most interested in next?