



• LIVE WEBINAR

Health Plan Stop-Loss: Taking Control of Risk and Cash Flow



Eddie Castro
Regional Practice Leader



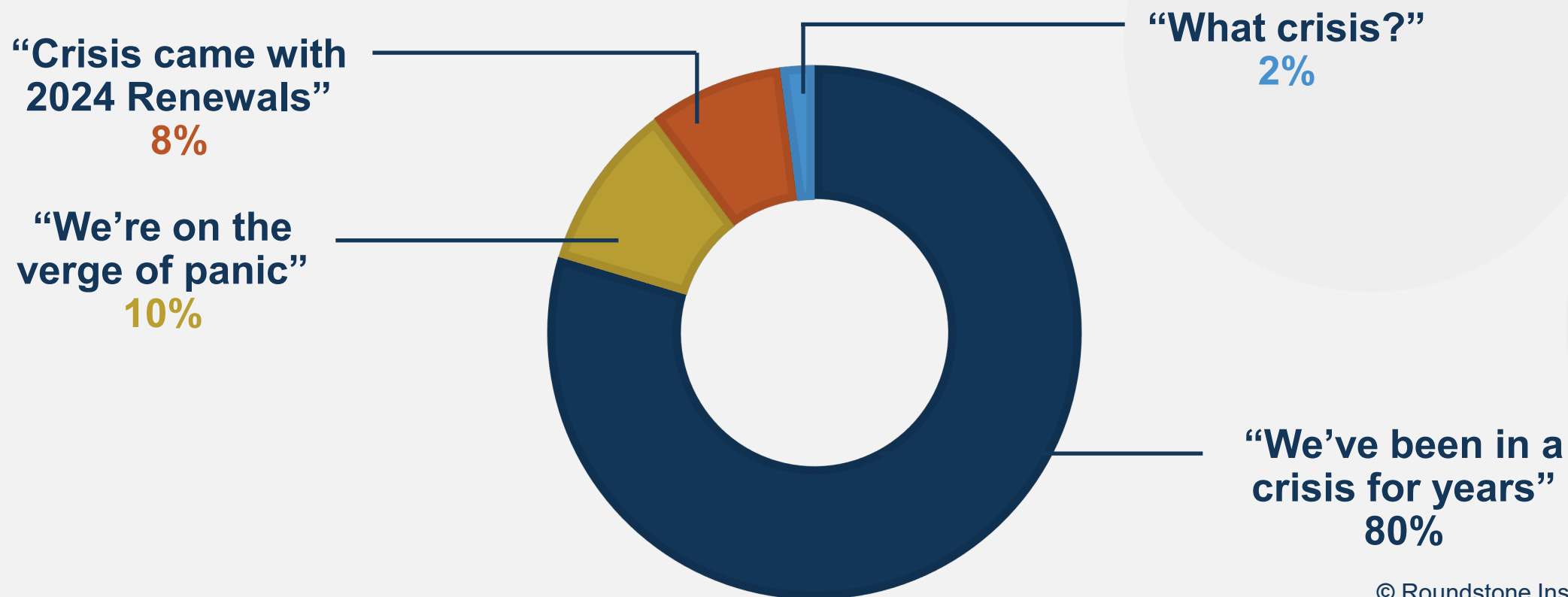
Hannah Morris
Manager of Customer
Success



Lauren Gliha
Partner Solution Manager

CFO Perspectives: Are We Facing a Commercial Health Insurance Crisis?

During our recent webinar with the CFO Leadership Council, we surveyed over 100 CFOs on a critical question: **Are we in a commercial health insurance crisis?** Here's what they had to say:



THE CAPTIVE SOLUTION

Employers can control healthcare costs by sharing risk

How it Works...



OLD MODEL

High premium, 100% fixed cost regardless of healthcare used. No control over benefit design.



NEW MODEL

Pay only for the healthcare used. High control over benefit design. Tailored to your unique profile and blend of employees.

Key Players in a Stop Loss Insurance Coverage



Roundstone: Provides the stop loss insurance and oversees claims.



Employers: Manage and administer their self-funded plan.



Third-Party Administrators (TPAs): Handle claims processing, compliance, and ensure everything runs smoothly.

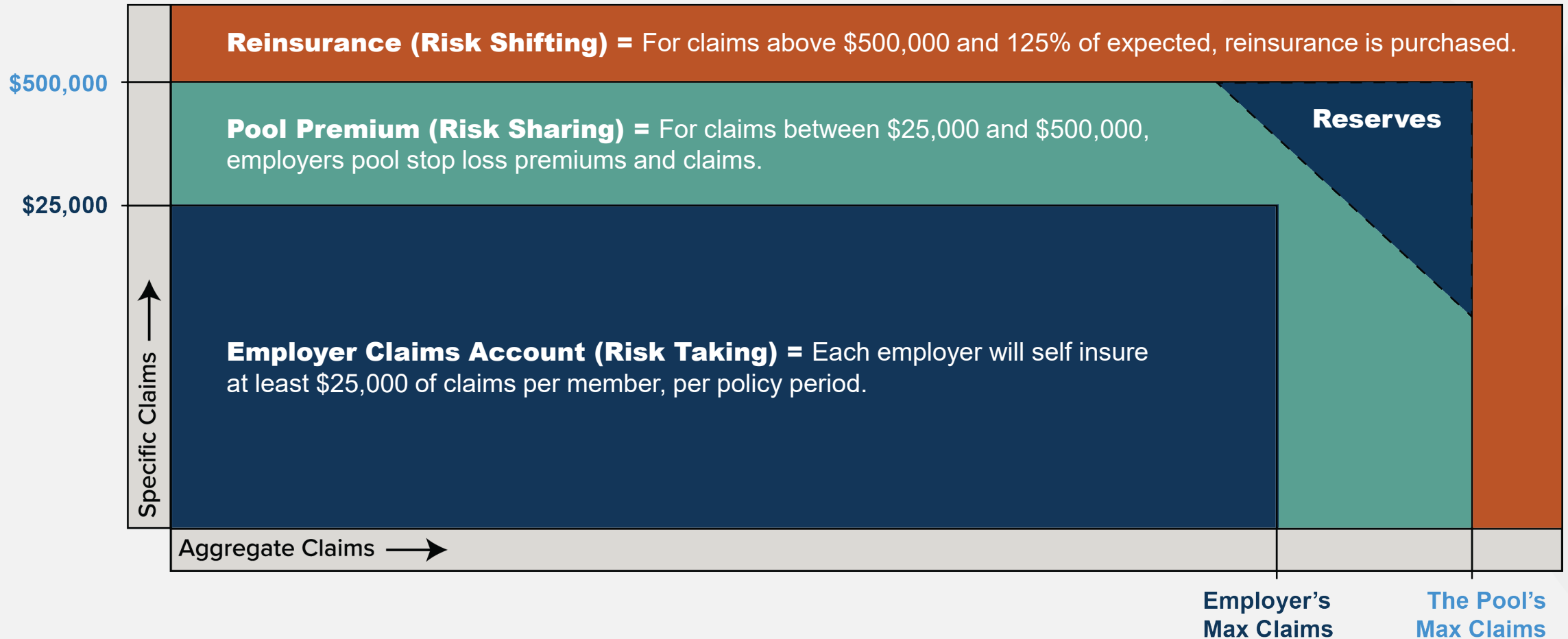


Pharmacy Benefit Managers: Manage prescription drug benefits for the plan.

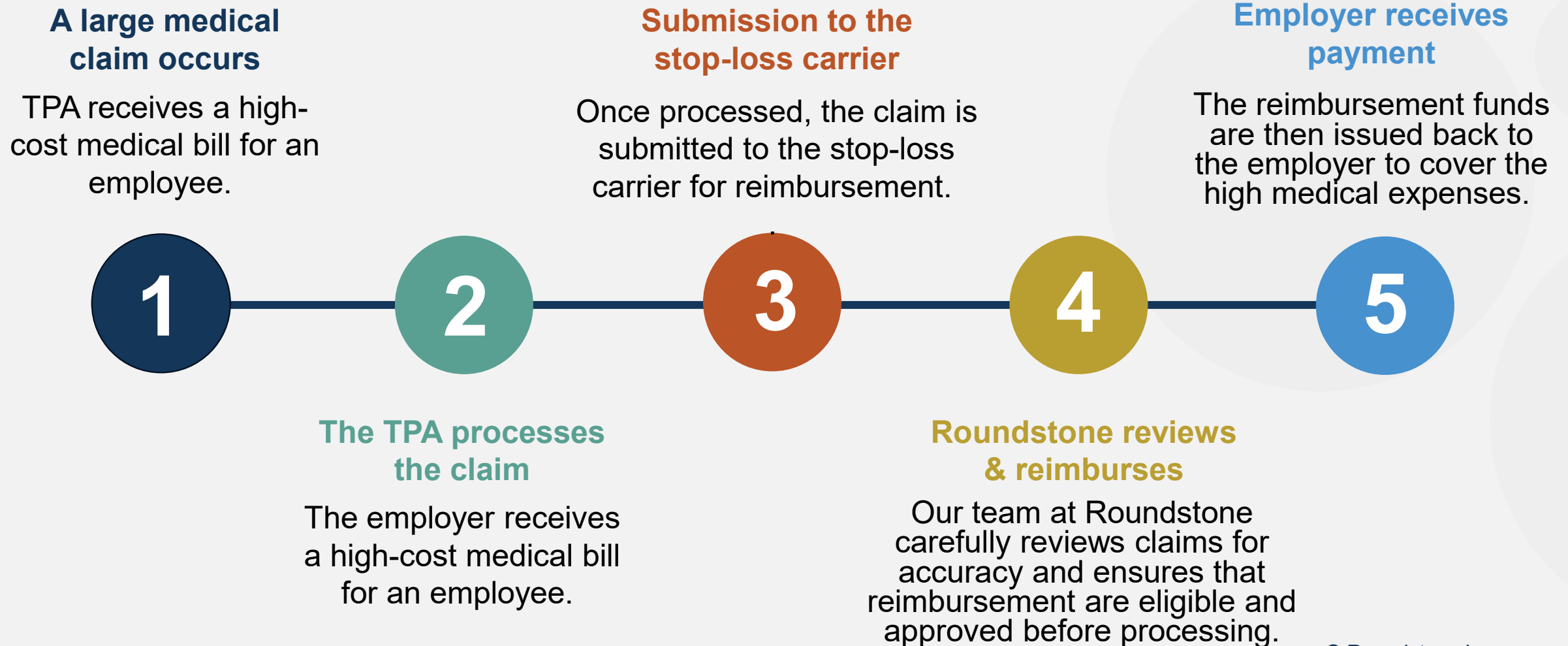


Advisors: Assist employers in selecting and managing the right plan for their needs.

How the Captive Works



How Do Stop Loss Claims Get Paid?



Roundstone Support

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graph TD; RS[Roundstone Support] --- CST[Customer Success Team]; RS --- PST[Partner Solutions Team]; RS --- SLCT[Stop-Loss Claims Team];
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Customer Success Team

Customer Outcomes Managers

Partner Solutions Team

Cost Containment Analysts

Strategists

Clinical Team

Stop-Loss Claims Team

Stop Loss Best Practices



**EVALUATE RISK
ANNUALLY**



**LEVERAGE DATA
INSIGHTS**



**WORK WITH
TRUSTED PARTNERS**



Q&A

Medical Captive Forum (MCF) 2025

A Must-Attend Event

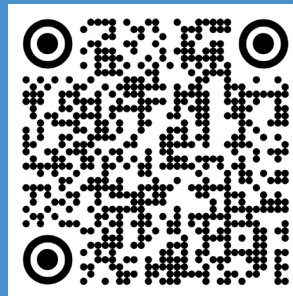
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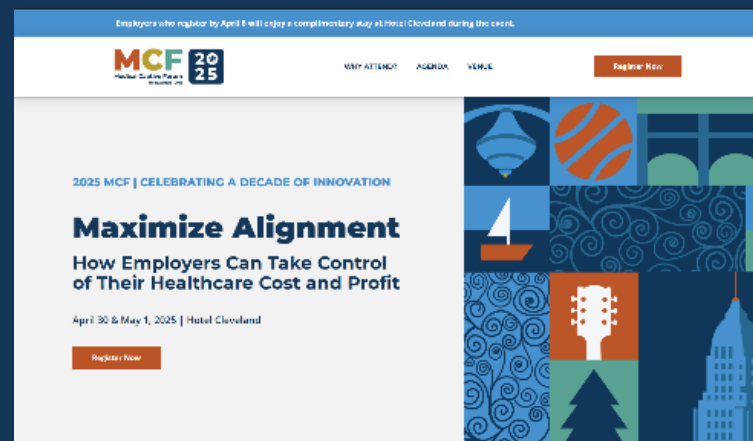
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