

A Webinar Series

Intro to Self-Funding: What is a Captive?



Rob Hamilton
Executive V.P. of Sales,
Roundstone



Pete DalpiazRegional Practice Leader,
Roundstone



Ben RowlandEmployee Benefits Producer,
INSURICA

Today's Agenda



Fully-Insured



Traditional Self-Funded

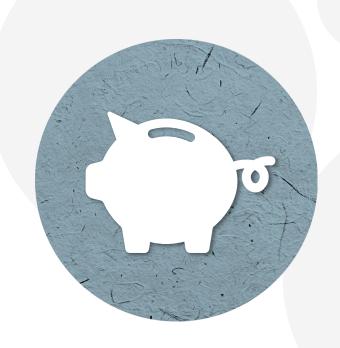


Self-Funding with the Roundstone Captive

Why are employers moving to selffunded captives?







Information

Control

Cost-Savings

Fully-Insured

Fully-Insured



Traditional Self-Funded

Traditional Self-Funded

40% Fixed Costs 60% Variable Cost Employer's

Max Claims

Self-Funding with Our Captive

Self-Funding with Our Captive



Where Does the Money Go?

Reinsurance/Stop Loss

Administrative Costs

- TPA Fees -

- Consultant Fees -

Pool Premium Collateral

Employer Claims Account

- Fund to Max -

- Fund to Midpoint -

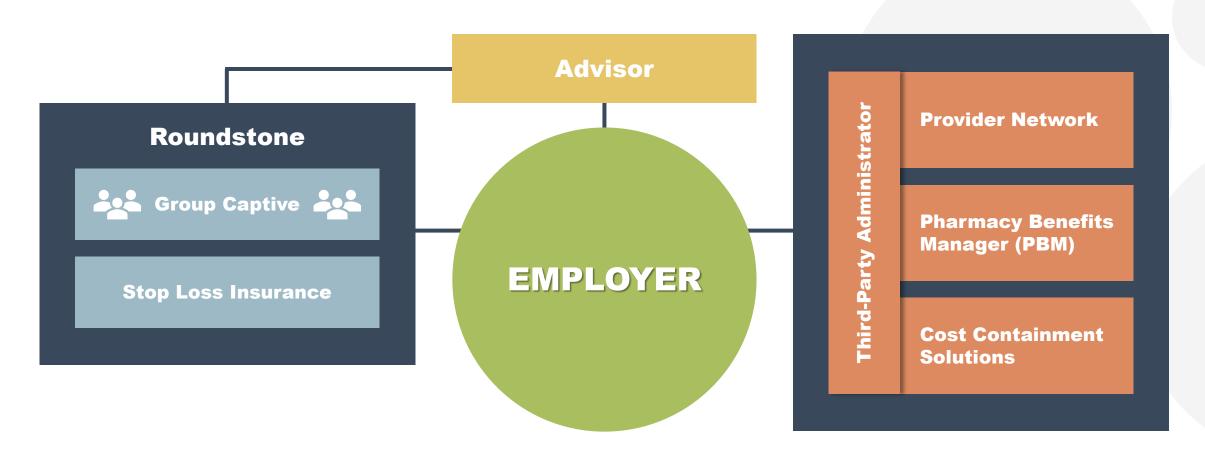
- Pay as You Go -

15% OF TOTAL **FIXED**





Self-Funded: Same Functions, Visible, and Aligned Around Your Success



Thank you.





Contact us.

15422 Detroit Avenue, Lakewood, OH 44107



info@roundstoneinsurance.com

RoundstoneInsurance.com

