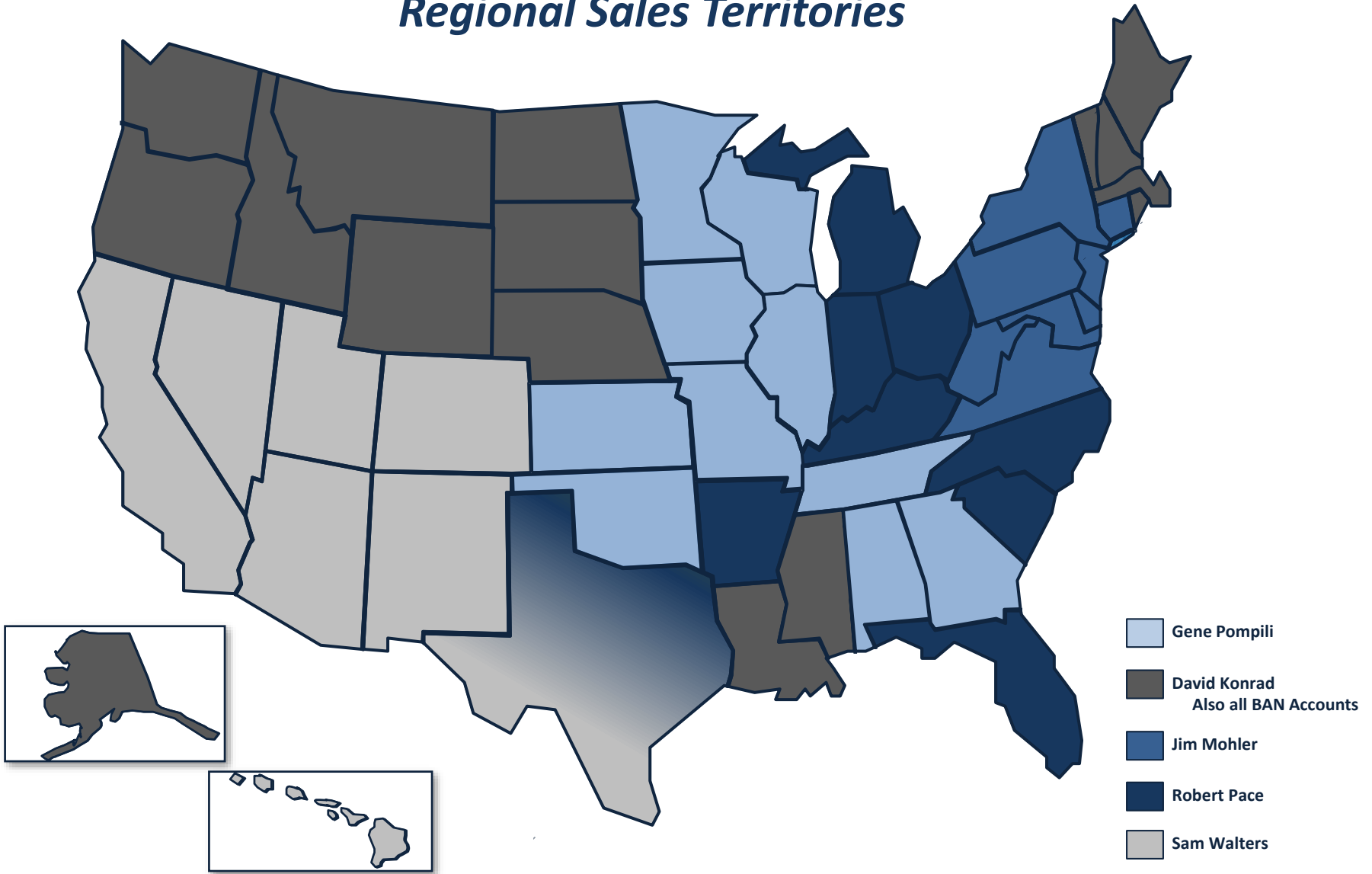




ROUNDSTONE
TURNING RISK INTO RESULTS

Regional Sales Territories





■ **Gene Pompili, Senior Vice President of Sales**

Gene Pompili brings over 20 years of experience in the employee benefits industry in a variety of roles and is well versed in sales, sales management, strategic planning and client management. In addition to managing the sales organization. Gene also maintains several key territories to include Alabama, Georgia, Illinois, Iowa, Kansas, Minnesota, Missouri, Northeast/Central Ohio, Tennessee and Wisconsin.

Contact: gpompili@roundstoneinsurance.com; (216) 401-3173

■ **Jim Mohler, Regional Sales Manager**

Jim Mohler has been involved with employee benefits and alternate funding medical plans for over 30 years. He has been on both the carrier and broker side of the insurance market and has worked extensively with medical captives since 2011. Jim's territory will be Connecticut, Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia and Washington, DC.

Contact: jmohler@roundstoneinsurance.com; (412) 491-8000

■ **David Konrad, Vice President of National Accounts**

David Konrad offers over 20 years of financial sales, management and operations experience. As VP of National Accounts for Roundstone, Dave is responsible for sales management of the Benefit Advisor Network of Agencies. Dave also maintains advisor relationships in Alaska, Idaho, Maine, Massachusetts, Montana, New Hampshire, Nebraska, Northeast Ohio, North Dakota, Oregon, Rhode Island, South Dakota, Vermont and Washington.

Contact: dkonrad@roundstoneinsurance.com; (216) 469-1285

■ **Robert Pace, Regional Sales Manager**

Robert Pace offers over 20 years of sales experience in various industries. He specializes in new customer growth and development along with strategic marketing agendas. His concentration will be Florida, Indiana, Kentucky, Michigan, North Carolina, Western Ohio and South Carolina.

Contact: rpace@roundstoneinsurance.com; (440) 409-9616

■ **Sam Walters, Regional Sales Manager**

As a ten year veteran of the commercial insurance market, Sam Walters comes to Roundstone to utilize his expertise in marketing and client management in the stop loss sector. With his expertise and focus, he will further Roundstone's footprint in Arizona, California, Colorado, Hawaii, Nevada and Utah.

Contact: swalters@roundstoneinsurance.com; (440) 309-7202