



**For Immediate Release  
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### **Roundstone & Columbus Chamber of Commerce Launch Innovative Group Insurance Captive in Ohio**

**WESTLAKE, Ohio** – Roundstone Management, Ltd. and the Columbus Chamber of Commerce announce an exclusive captive partnership to offer self-funded health plans to employers with 20-500 employees in Ohio. This captive arrangement offers cost-savings through best in class expense management, cost containment and wellness. This innovative healthcare delivery solution enables these employers to dramatically reduce their health benefit costs.

Gene Pompili, Roundstone's Senior Vice President of Sales, commented "We're excited to partner with a highly respected organization like the Columbus Chamber of Commerce and Wells Fargo. We've been working closely to build a unique Group Captive solution for mid-market employers. We look forward to introducing this to the Columbus area and bringing a tremendous solution to the employers."

"The partnership will help us bring more value to our members here in Central Ohio," said Michael Dalby, CEO of the Columbus Chamber of Commerce, "it's offerings like this that give small and medium-sized businesses the support they need to grow and thrive."

Jamie Zelewicz, Vice President of Wells Fargo Insurance, noted "We have assembled the A team with Medical Mutual, Nationwide, Roundstone and Wells Fargo. This fresh approach offers Chamber members a unique solution to leverage the purchasing power of the Chamber, minimize expenses and risk, and position themselves to share in underwriting profits."

The partnership reflects optimism about the continued growth of self-insurance and further expansion of the group captive's track record for delivering flexibility and transparency to better predict and control health care costs.

**Roundstone Management, Ltd. ("Roundstone") based in Westlake, Ohio is an insurance organization offering an expertise in the captive marketplace coupled with turnkey insurance management services.**

**The Columbus Chamber of Commerce is a resources-based non-profit organization serving over 1,300 businesses in Central Ohio. Providing support in areas such as research, marketing, talent advisement, networking, and government affairs, the Chamber has been in existence for 131 years.**