



**ROUNDSTONE**  
TURNING RISK INTO RESULTS

**Roundstone Management, Ltd. Welcomes New Senior Vice President**

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Roundstone Management, Ltd.

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**Roundstone Management, Ltd. Welcomes New Senior Vice President of Sales**

**Westlake, OH** – Roundstone Management, Ltd. is proud to announce the addition of Gene Pompili as Roundstone’s Senior Vice President of Sales. Pompili will lead and further develop Roundstone’s medical stop loss sales team. His role at Roundstone will include marketing, distribution and client relationship management for the stop loss group captive program.

Prior to joining Roundstone Gene worked with MetLife and Nationwide Insurance Company where he was responsible for building and leading the employee benefits sales and client management team. He brings over 20 years of experience in the employee benefits industry in a variety of roles and is well versed in sales, sales management, strategic planning, and client management. His experience and market relationships will help Roundstone grow its medical stop loss group captive program, Mid-Market Med.

"Gene has a proven track record of developing sales teams," said Michael Schroeder, President of Roundstone. "Our customers will immediately recognize Gene possesses the experience, creativity and professionalism that they have come to expect from Roundstone. We look forward to Gene working with us as Roundstone continues leading the way in the medical stop loss group captive space. "

**Roundstone Management, Ltd. ("Roundstone") based in Westlake, Ohio is an insurance organization focused on the development, underwriting and servicing of alternative risk products, including captives, rent-a-captives and specialty insurance programs. Roundstone’s medical stop loss group captive program was established in 2005 and writes medical stop loss coverage in all fifty states.**