



**For Immediate Release  
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### **Roundstone Underwrites Provider-Sponsored Health Plan**

**Roundstone will provide insurance services for the Southeast First Option Health Plan, a provider-sponsored plan based in Cape Girardeau, Missouri.**

**WESTLAKE, Ohio** – Roundstone Management, Ltd. partners with SoutheastHEALTH to underwrite health insurance coverage for the Southeast First Option Health Plan, a unique provider-sponsored plan for the Missouri-based health system. Roundstone will be providing the back office insurance services, including underwriting, policy, excess claims administration and captive management.

“We are excited to be involved with such an innovative and efficient delivery of health care benefits to the commercial market,” commented Roundstone President Michael Schroeder. “By directly contracting with SoutheastHEALTH, the employers will further reduce their fixed costs and better manage their claim costs.”

Access to SoutheastHEALTH medical professionals and facilities anchor the plan, including SoutheastHEALTH hospitals and clinics, associated Southeast Medical Group physicians and all participating independent physicians in Cape Girardeau, Missouri, and surrounding areas.

Mr. Schroeder added, “The efficiency of our self-funded captive solution makes these type of relationships turnkey and incredibly effective. It draws the community to the provider system, while reducing costs for the employers as well as the employees.”

The self-funded plan will be available to employers with 25 or more employees. Schroeder stated, “I believe we are at a tipping point in health care insurance, and these types of direct arrangements, coupled with the financial efficiency of our captive model, will be how health benefits are delivered in the middle market going forward.”

For further information, [please read the SoutheastHEALTH press release](#).

**Roundstone Management, Ltd. (“Roundstone”), based in Westlake, Ohio, is an insurance organization offering an expertise in the captive marketplace coupled with turnkey insurance management services.**