



**For Immediate Release
February 22, 2016**

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Roundstone Partners to Offer High-Performance Captive

Roundstone partners with Guiding Life, HealthSCOPE Benefits and LDI Integrated Pharmacy Services to offer an innovative captive medical insurance solution.

WESTLAKE, Ohio – Roundstone Management, Ltd. announces the launch of Health 180[®], the first high-performance captive solution designed specifically for employers seeking proactive early detection and cost containment strategies.

“Health 180 is a new concept in the market,” says Guiding Life CEO, Jim Bode. “Employers participating in this distinctive program are seeking a better outcome for their employees and their bottom line. The cost containment strategies adopted through Health 180 will be setting the standard for other companies to follow.”

The program is built on Roundstone’s Mid-Market Med captive product which delivers the transparency required to proactively manage health trends. Employers that choose Health 180 will also benefit from best-in-class containment strategies, including advanced biometric screenings, case management, value based benefits, high claim audits and pharmacy spending controls.

The partnership brings together four industry experts:

- Roundstone Insurance will manage the captive vehicle, underwriting and claims management.
- Guiding Life will bring their expertise in health risk management, advanced biometrics and reporting.
- HealthSCOPE Benefits will provide networks; customer care; claims management; value based benefits and complex care (cancer, dialysis, high dollar) management; and negotiation.
- LDI Integrated Pharmacy Services will manage pharmacy spending with programs including premium drug lists and prescription rebates.

“Roundstone has a proven track record with our Mid-Market Med product,” added Michael Schroeder, president of Roundstone. “We’re excited to partner with these industry experts and bring employers a product that, on average, offers flat costs year over year.”



The Health 180 Group Captive will be offered through exclusive agents in each market. For more information about the program, please contact Gene Pompili at gpompili@roundstoneinsurance.com.

Roundstone Management, Ltd. ("Roundstone"), based in Westlake, Ohio, is an insurance organization offering an expertise in the captive marketplace coupled with turnkey insurance management services.