



# ROUNDSTONE

TURNING RISK INTO RESULTS



## *Who is Roundstone?*

An ***independent*** insurance organization focused on ***developing and managing*** captive and alternative risk products.

Roundstone delivers a ***centralized*** and ***experienced*** insurance management team.



## *Roundstone Services*

- Program Development/Management
- Captive Management
- Insurance/Risk Capital

# *Roundstone Difference*



## In-house services

- Accounting (GAAP & Statutory)
- Legal / Regulatory
- Loss forecasting
- Program Management

## Capital investment in captive facilities

Support programs through reinsurance commitment

Onshore & Offshore - P&C and A&H expertise

Independent & Objective Captive Partner

## Attention to Details

- Collateral Requirements
- Release of Collateral Provisions
- Ceding Commission Calculations
- Excess Reinsurance Rates
- Commutation Rights



## *Roundstone Personnel*

Insurance professionals with an average of 20 years experience in accounting, law, marketing, actuarial science, and insurance management.

Alumni from large insurance organizations like AFG and Progressive to single state insurers and national service provider firms like Ernst & Young.



## *Roundstone Insurance, Ltd.*

- Actively managed by its owner, Michael Schroeder
- Licensed in 2003
- Domiciled in Bermuda
- U.S. Taxpayer
- Reinsures fronting carrier
- Issues policies directly to insureds
- Segregated Account Company



## *Types of Programs*

Single Parent

Agency Captive

Group Captives

- Homogeneous
- Heterogeneous



## ***Existing Programs***

- Workers' Compensation Group Captive for Contractors
- Medical Expense Stop Loss Group Captive for Trucking, Agricultural Companies and the Middle Market Employer
- Prepaid Legal
- Consumer Products Warranty
- Workers' Compensation Pay-As-You-Go program
- Public Livery program
- Medical Malpractice captives





## *Why Roundstone?*

- Your alternative risk experts
- Ready and available captive facilities
- Creative problem solvers
- Active management by owners
- Centralized, experienced administration
- Independent, objective business partners



## ***Roundstone***

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